

Message Text

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PAGE 01 ANTANA 02070 160424Z
ACTION EB-08

INFO OCT-01 AF-10 ISO-00 CCO-00 PASO-00 FAA-00 CAB-05
DOTE-00 DODE-00 XMB-04 CIAE-00 INR-07 NSAE-00
/035 W

-----006671 160436Z /12

R 141401Z NOV 77
FM AMEMBASSY ANTANANARIVO
TO SECSTATE WASHDC 9913

UNCLAS ANTANANARIVO 2070

FOR DEPARTMENT ALSO

E.O. 11652: N/A
TAGS: EAIR, EXIM, MA
SUBJECT: LOCKHEED'S LATEST HERCULES OFFER TO MADAGASCAR

TO: LOCKHEED GEORGIA COMPANY
SOUTH COBB DRIVE 30060
MARIETTA, GEORGIA
ATTN: WILLIS PUTNAM

REF: ANTANANARIVO 2069

1. US DEFENSE ATTACHE BEARSE MET WITH MINISTRY OF DEFENSE
SECRETARY GENERAL, LIEUTENANT-COLONEL RASOLOMALALA LATE
AFTERNOON NOV 11 TO DELIVER PUTNAM TELEGRAM CONFIRMING DETAILS
OF PUTNAM'S TELEPHONE CONVERSATION WITH LT. COL. RASOLOMALALA
NOV 10. LT.COL. RAKOTOBÉ, COMMANDER OF AERONAVAL FORCES AND
TWO JUNIOR OFFICERS WERE ALSO PRESENT. MINISTRY OF DEFENSE
REQUESTED LOCKHEED ANSWER FOLLOWING QUESTIONS:

2. QUESTION 1: MINISTRY OF DEFENSE WISHES TO KNOW CURRENT
PRICE OF PARATROOP HARDWARE FOR L-100-20.

3. QUESTION 2: MINISTRY OF DEFENSE WISHES KNOW CURRENT PRICE
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PAGE 02 ANTANA 02070 160424Z

OF MEDEVAC RIGGING. (NOTE THIS APPARENTLY FIRST TIME
MADAGASCAR HAS SHOWN INTEREST IN THIS EQUIPMENT).

4. QUESTION 3: MINISTRY OF DEFENSE ESPECIALLY LT.COL.
RAKOTOBÉ REQUESTS KNOW DIRECT OPERATING COST OF
HERCULES INCLUDING INSURANCE.

5. QUESTION 4: MINISTRY OF DEFENSE REQUESTS KNOW
POSSIBILITY OF VENTURA & FMC FUNDING DEMONSTRATION
TRIP FOR TWO MILITARY MEMBERS OF MADAGASCAR DELEGA-
TION TO THEIR RESPECTIVE HEADQUARTERS, OR AT LEAST
POSSIBILITY THEIR RESPECTIVE PRODUCTS COULD BE VIEWED
BY THE TWO MILITARY MEMBERS.

6. FURTHERMORE, SECRETARY GENERAL RASOLOMALALA STRONG-
LY STATED GDRM'S DESIRE THAT LOCKHEED COMPLETE AS MUCH
OF NECESSARY GROUNDWORK WITH EXIMBANK AS POSSIBLE
PRIOR TO DELEGATION'S ARRIVAL.

7. ACCORDING TO SECRETARY GENERAL, MADAGASCAR DELE-
GATION IS TO DEPART MADAGASCAR BY END NOVEMBER. TWO
MILITARY DELEGATES WILL BE LT. COL. RAKOTOBÉ AND
A MAJOR. THREE AS, YET UNNAMED, CIVILIAN MEMBERS WILL
BE ONE EACH FROM CENTRAL BANK, FINANCE MINISTRY AND
TRANSPORT MINISTRY.

8. PUTNAM PLEASE NOTE THAT CDR. BEARSE WILL BE OUT
OF MADAGASCAR FOR NEXT FEW WEEKS.

AMERICAN EMBASSY
ANTANANARIVO BARRETT

NOTE BY OC/T: PASSED ABOVE ADDEE.
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PAGE 03 ANTANA 02070 160424Z

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Message Attributes

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Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
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TAGS: EAIR, MA, LOCKHEED, XMB
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